



Chief DENNEY

Investor • Entrepreneur • Speaker • Author

Chief Denney is a leader in the real estate investment and finance industries. He is an innovative, hard-driving leader and thinker who continues to set the bar high for himself when it comes to his investment experience and achievements.

While holding a degree in architecture, Chief has spent his entire career as a real estate investor and capital/equity lender. With projects in California, Hawaii, Mississippi, Alabama, Texas and Florida, Chief has an in-depth and diverse understanding of the real estate and financial markets across the United States.

In 1989, Chief founded Statewide Financial Services, a company specializing in real estate speculation, investment and finance. He stills serves as CEO of Statewide Financial Services today and is very active in the lending industry. Chief is co-founder and President of Purpose Built Investments™, a company currently specializing in the marketing of Real Estate Built for Investors™ in partnership with developers and builders in targeted markets across the U.S. He is also founder of The September Group a real estate acquisitions and holdings company; Stand & Deliver a marketing company focused on providing qualified real estate investments to serious real estate investors; and co-founder of GOZone Source.com, a company providing GO Zone investment and tax opportunities to qualified investors.

His success has lead to addressing audiences in the tens of thousands as a nationally recognized speaker, and featured guest on TV and radio. He is well known for his unorthodox and full-throttle teaching methods that leave his audiences empowered and motivated. Chief has shared the stage with such respected lecturers as Mark Victor Hansen, Dr. Denis Waitley, Ted Thomas, Robert Allen, Brian Tracy, Wade Cook and many other industry leaders. He is the author of such notable titles as *How To Make \$50,000 Cold Hard Cash In 90 Days* and *Hard Nosed Land-lording Revisited*. Chief has also been passionate about using his expertise to raise money for charitable causes such as the Victims of Katrina and Victims of the Tsunami.

Real Estate Areas of Experience and Expertise

REO, NOD, Trustee Sales, FSBO, No Money Down, Lease Option, Discount Notes, Bulk Purchase, Foreclosures, Syndications, Assignment of Contracts, Commercial Purchases, Market Evaluations and Timing, Performa Evaluation, Acquisition Structuring, Portfolio Analysis and Positioning, Single and Multi Family, Disposition Strategies

Lending Experience and Expertise

Originated of over 600+ residential & commercial mortgages totaling over \$210 million dollars worth of funding, Acquisition, Refinance, Construction capital, Private Placement for Development Projects, 60+ Private Placements

Recent Joint Venture Development Projects

- 96 unit townhouse project in Gulfport, MS
- 160 unit condo project, Panama City Beach, FL
- 20 unit duplex project in Gulfport, MS
- 204 unit condo conversion in Ocean Springs, MS
- 350 SFR w/ 2 18 hole golf resort project in CA
- 92 unit condo project in N. Gulfport, MS
- 189 unit townhouse project in Gulf Shore, AL
- 34 duplex 7 SFR project in N. Gulfport, MS
- 14 unit duplex project in Biloxi, MS
- 81 unit condo conversion project in Mobile, AL

Current Projects

- \$26,000,000 mortgage pool of delinquent mortgages
- 34 duplex 7 SFR project in N. Gulfport, MS.
- Apartment complex in Dallas for condo conversion
- 64 unit duplex project in TX

Just a few of Chief's Professional Speaking Engagements. . .

- National Association of Mortgage Bankers
- National Real Estate Investors Association
- San Diego Board of Realtors
- Real Estate Learning Institute
- San Jose Real Estate Expo
- San Francisco Wealth Expo
- San Diego Creative Investors Association
- Southern California Investors
- Boston Real Estate Investors Group
- Challenge Systems
- The Learning Annex
- Trump Expo
- San Diego Real Estate Expo
- Miami Real Estate Expo
- Los Angeles Real Estate Expo
- Wealth Integration Network
- North San Diego Real Estate Investors
- San Jose Real Estate Investors
- American Investors Group
- Wealth Integration Network